

### **Overview**

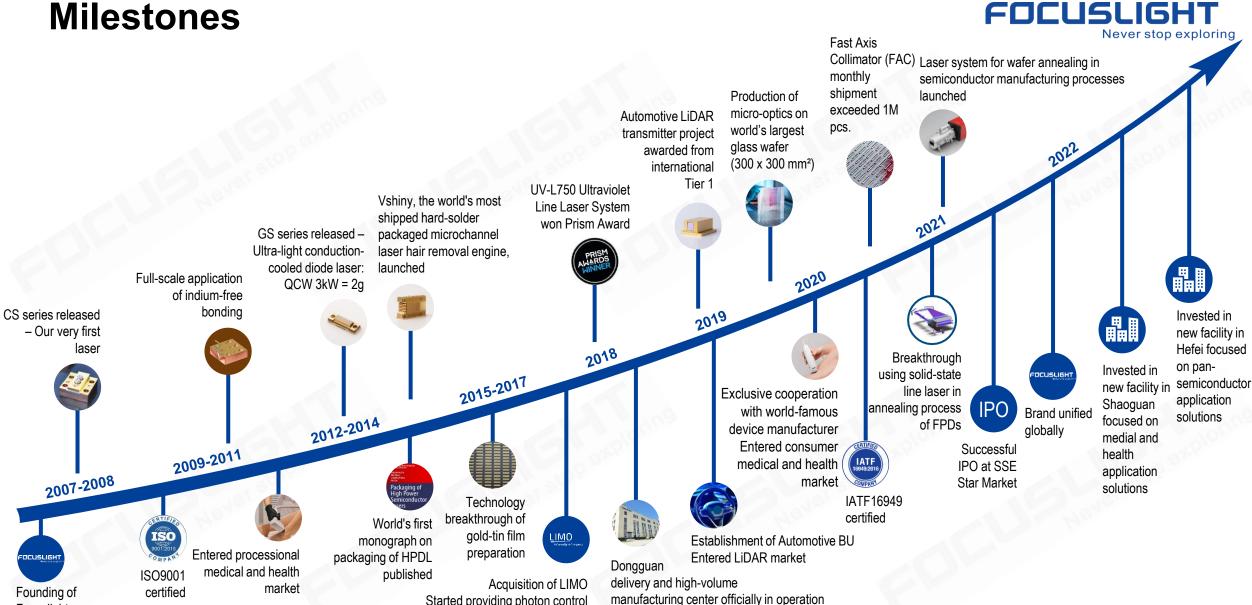


- Founded in 2007 by Dr. Victor X. Liu, headquartered in Xi'an, China.
- A fast-growing company that develops and manufactures highpower diode laser components and materials (photon generation) and laser optics (photon control) used in various industries and applications.
- Business scope is being extended by developing and manufacturing
   photonic application modules, assemblies, and sub-systems
   (photonics application solutions) with a focus on automotive, pansemiconductor, and medical & health application solutions.





### **Milestones**



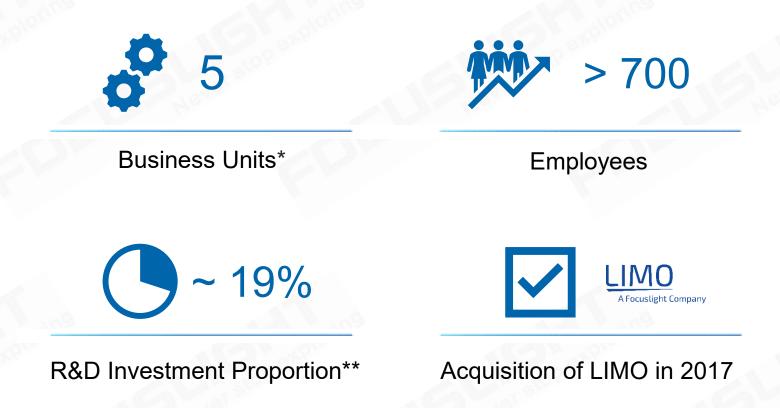
Started providing photon control

and photonics application solutions

Focuslight

# **Key Facts & Figures**





- \* Five business units: Diode Laser BU, Laser Optics BU, Automotive BU, Pan-Semiconductor Solutions BU, Medical & Health BU.
- \*\* Overall R&D investment accumulates to about 19% of overall revenue in the past three years

# **Key Facts & Figures**









**Patents Applied** 

Patents Valid

**Facility Building** 





Clean Room

ISO 9001, ISO 14001, ISO 45001 and IATF 16949 certified + ERP implemented, fully equipped for HVM

# **Corporate Management Team**





Dr. Victor X. Liu Chairman & CEO

- Research and management experience in America (Virginia Tech, Corning, Coherent, nLight)
- 100+ publications, 300+ patents, 30+ invited papers internationally
- Committee Member of SPIE and IEEE. served or serving as chair or committee member of international conferences



### Dr. Chung-En Zah CTO

- 30+ years of research experience in America (Corning, Bellcore)
- 300+ publications, 50+ patents in optoelectronics and telecommunication
- IEEE Fellow, OSA Fellow, 2x R&D 100 award winner



### **Dr. Noel Moore** Corporate VP, Chief Commercial Officer

- 25+ years photonics experience, 20+ years international business and management experience
- Experienced high technology senior business development professional
- Business experience in market penetration/capture, turnarounds, commercialization, fundraising, VCs



















### Mr. Guowei Zhu

Corporate VP of Quality, President of Automotive BU

- Over 20 years experience in international automotive companies
- Rich plant P&L and operations management experience
- Familiar with IATF quality management system, KPI management, team building and plant operations management by World Class Manufacturing (WCM) & Lean manufacturing



### Ms. Yiping Ye

Chief Administration Officer

- Over 15 years management experience and multi-field business practices, familiar with LTC, IPD and intercultural cooperation
- In-depth understanding and rich operational experience in market development, project operation and business management



### Ms. Xuefeng Zhang Board Secretary, Marketing Director

- 13 years photonics industry internal business experience
- In-depth understanding and rich experience in sales, marketing and business development.















# **Corporate Management Team**





Mr. Ye Tian

Board Director, Corporate VP, President of Diode Laser BU, President of Medical and Health Business Unit

- Over 15 years' experience in market development, product marketing and sales
- Received the certificate of CEIBS' Leadership Acceleration Program.



Mr. Dirk Walter Bogs

President of Laser Optics BU

- Over 25 years' experience in ultra-precision tooling, optic manufacturing, engineering & project management
- More than 20 years' experience in operational management
- Very deep knowledge of technology development and optimization
- Experienced and familiar in international cooperation



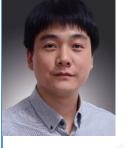


**PHILIPS** Lighting



Head of Automotive BU, VP of Business and Strategy of LO BU

- Outstanding leadership in previous roles: Overseas Sales Manager, Product Line Manager, and Head of the Automotive LiDAR Strategic Project
- · Led the team to the successful automotive-grade SOP of the world's first all-solid-state LiDAR transmitter module
- Winner of Laser Focus World 2021 Rising Stars Award
- Experienced in international cooperation and strategic planning



Mr. Ye Dai

President of Pan-Semiconductor Solutions BU

- Excellent track record in worldwide sales & product line management leadership roles
- 20+ patents granted

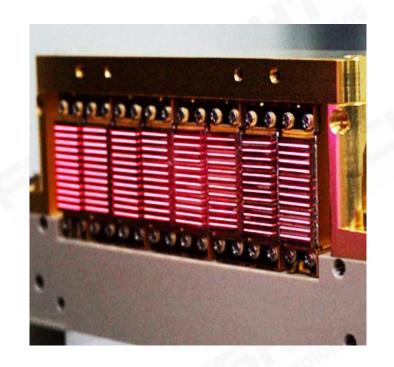


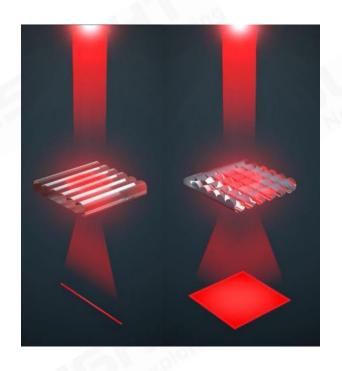




### **Products and Businesses**









Photon Generation



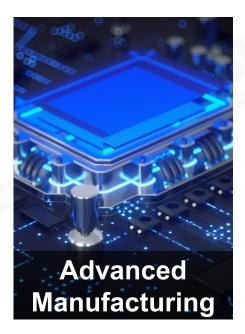
**Photon Control** 



Photonics Application Solutions

### **Markets**











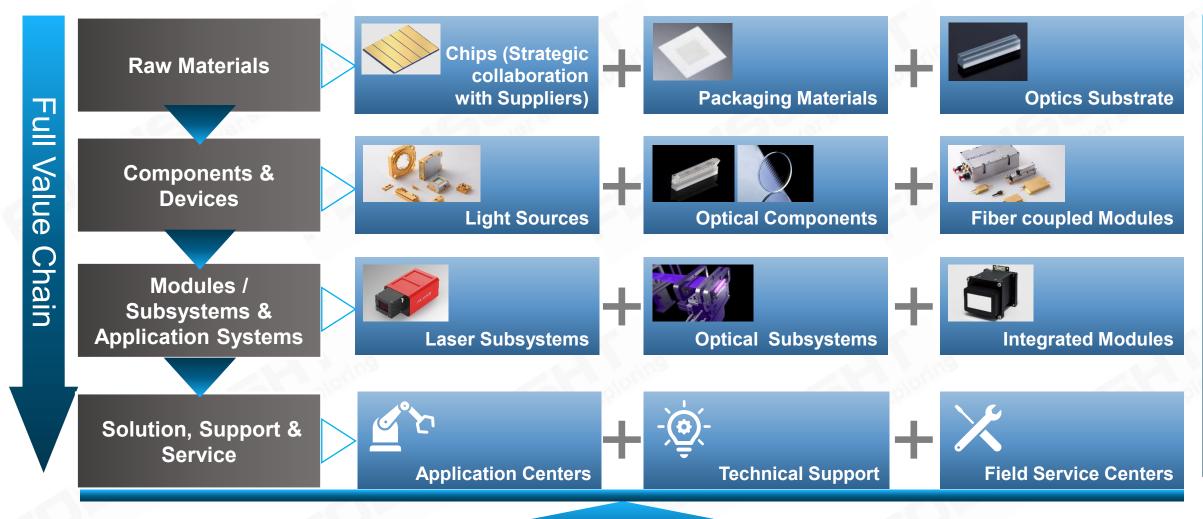


Be the global trusted photonics solution provider through innovation, manufacturing excellence and fast response

# Total Solution & Service

### **Value Proposition**





Industry Leader
Strong Financial Backing
Healthy Stable Company, Invest in the Future

# **Value Proposition**





Quality First philosophy



Strong IP position



 Customer commitment and willing to invest



Advanced technical strengths and "know-how"



 Extensive engineering capability and high-volume manufacturing



 Low-cost production ensured by high yield, low RMA & high productivity



◆ Comprehensive quality assurance system including IATF 16949

Automotive QMS standards



 Full range of product portfolio from components to modules or subassembly



Application support and total solutions



Versatile customization service

# Vision

To unlock the potential of photonics to enhance and enrich people's life

# **Company Organization**



# Focuslight Technologies

**Diode Laser BU** 

**Laser Optics BU** 

**Automotive BU** 

**Pan-Semiconductor Solutions BU** 

**Medical & Health BU** 

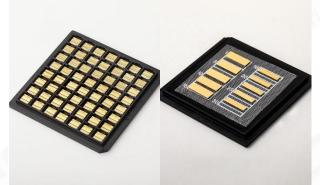
**Unified Corporate Function + Shared Service Center** 

\* BU: Business Unit

### **Products** – Diode Laser Components and Materials



### **Advanced Materials**



- AuSn Pre-Deposited AIN Ceramic Submounts
- AuSn Pre-Deposited CuW Submounts
- Thin Film Metallization Service



### **Active Devices**

- Single Emitter Components
- Single Bar Components
- Micro-Channel Cooled Stacks
- Conduction Cooled Stacks
- Pumped Modules

### **Modules & Passive Components**



- Emitter-Based FCM
- Bar-Based FCM
- Patch Cords



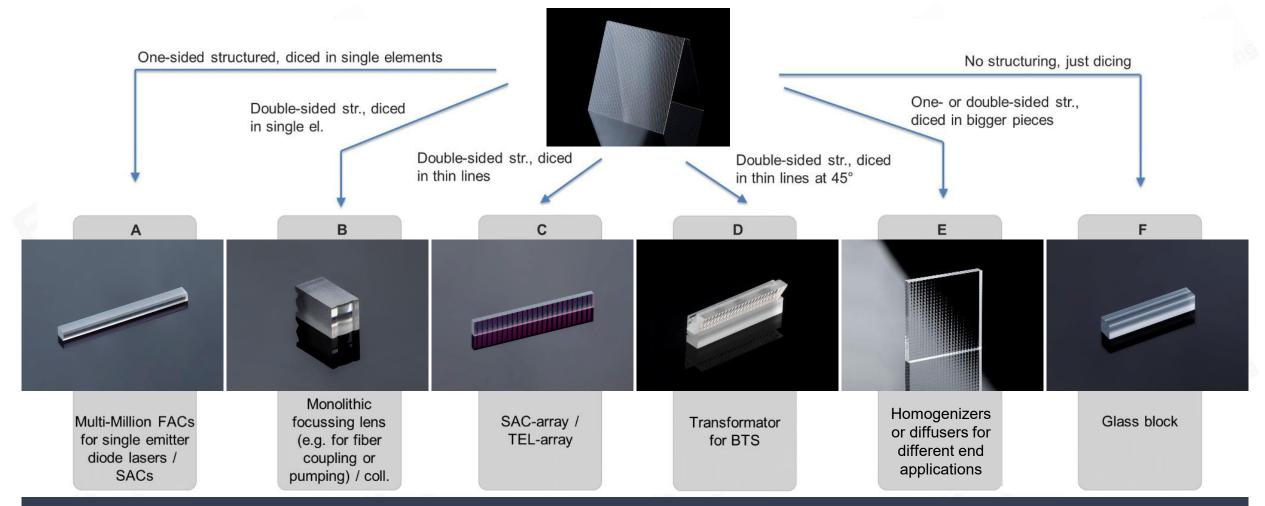
### **Professional Medical Application Components**

- Laser Hair Removal Modules
- Medical Lasers

- Focuslight offers our customers a variety of products.
- Focuslight is committed to providing our customers with reliable, high-performance laser products and superior services

### **Products** – Laser Optics Components





- Micro-optical assemblies available from any combination of A F
- Material applicable from CaF<sub>2</sub> and MgF<sub>2</sub> crystals, to high-grade fused silica or high-index glasses, to semiconductor-industry quality Si and Ge material

### **Products** – Automotive Application Solutions



### **LiDAR Tx F - Flash LiDAR Transmitter Modules**

**AL01** (Mass Production)



Auto-grade DPSSL

AT01 / AT02 (Engineering Sample)



Auto-grade VCSEL module with wide FOV angles for DMS (Driver Monitoring System)



**AX02 Pro** (Engineering Sample)



VCSEL Flash Tx 700W

### **LiDAR Tx L - Line Beam Transmitter Modules**

LE02 Pro (Engineering Sample)



905nm 700W EEL Line Beam Tx

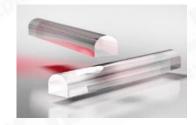
**LX02** (Engineering Sample)



VCSEL Line Tx 1000W

### **LiDAR Tx OA - Optical Assemblies for LiDAR Transmitters**

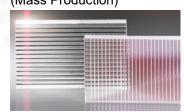
**EEL FAC Collimators** (Mass Production)



\*LO BU Product

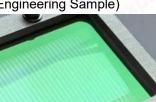
### **Auto-grade Diffusers** and Homogenizers





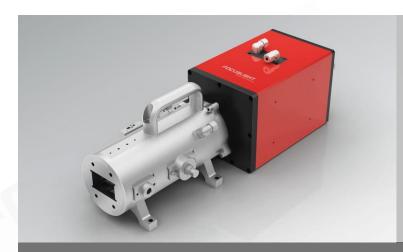
\*LO BU Product

### Customized **Optical Assemblies** (Engineering Sample)



### **Products** – Pan-Semiconductor Application Solutions





IC Wafer Annealing System



**Variable Beam Laser System** 



Solid-State Laser Lift-Off (LLO) System



IR Line System



**Industrial Laser Modules** 



Solid-State Laser Annealing (SLA) System

### **Products** – Medical and Health Application Solutions



# Professional Medical & Health Modules

Laser Body Sculpting Module

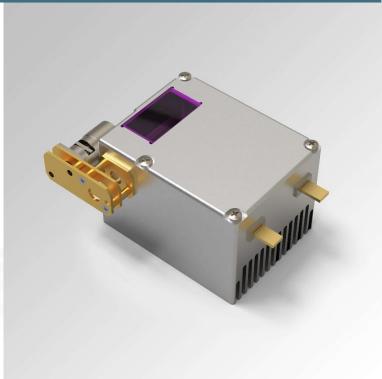


### **Consumer Medical and Health Modules**

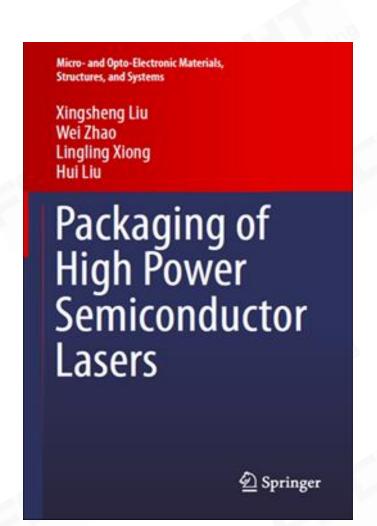
Home-use Skin Rejuvenation Module

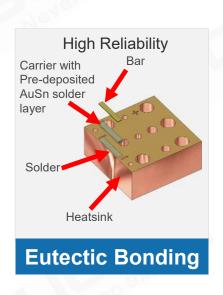
Home-use Laser Hair Removal Module



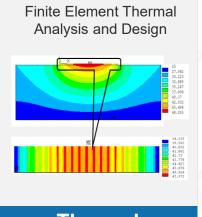


### **Core Competence – Diode Laser**

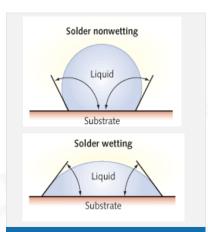




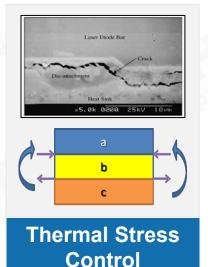


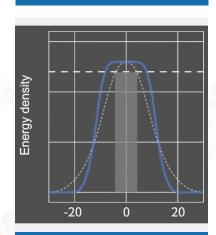






Interface Materials and Surface Engineering





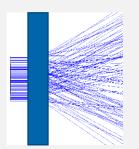
Test, Analysis and Diagnosis

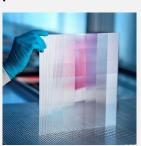
# **Core Competence – Beam Shaping**



### **Micro Optics Design and Simulation**

Acylindrical free-form micro-optics / arrays / diffusers / DOE splitters / beam shaping systems

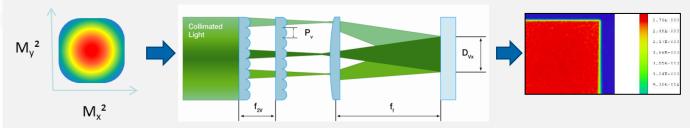






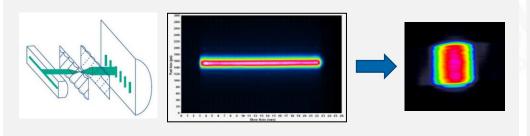
### Homogenization

Uniform and homogeneous illumination in any desired shape

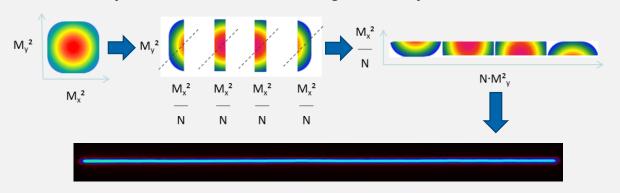


### **Beam Transformation**

### Asymmetrical → Symmetrical beam



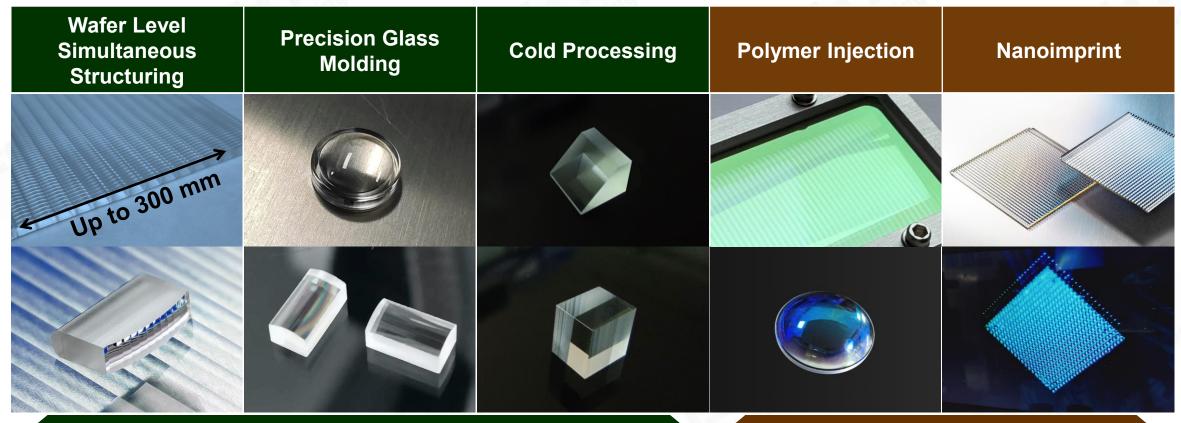
### Symmetrical beam → High density line beam



The right photon at the right place and time!

# **Core Competence – Optics Manufacturing**



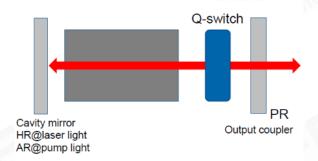


Inorganic material: Glass, Fused Silica, Silicon, CaF<sub>2</sub>

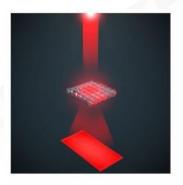
Organic material: Polymer, Polymer on Glass

### **Core Competence – Automotive**

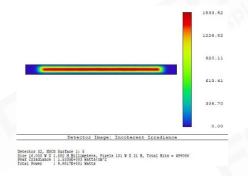




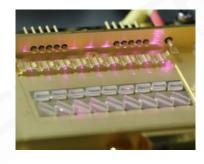
Q-switch DPSS Laser Transmitter Design



Advanced ROE Beam Shaping Optics Design



Design and Simulation



High Power Diode Laser Design and Assembling



Automotive Grade Laser Design and Qualification



Optical Assembly Automation



Laser Testing and Characterization



Laser Assembly Automation

# **Quality & EHS Management Systems**



ISO9001 Certified Quality
Management System (QMS)

ISO14001 Certified Environmental Management System (EMS)

IATF16949 Certified Automotive Quality Management System

ISO45001 Certified Occupational Health and Safety Management System

Failure Mode and Effect Analysis (FMEA)

**Statistical Process Control (SPC)** 

**Production Traceability Database** 

**Control Plan (CP)** 



# **Quality Assurance System**

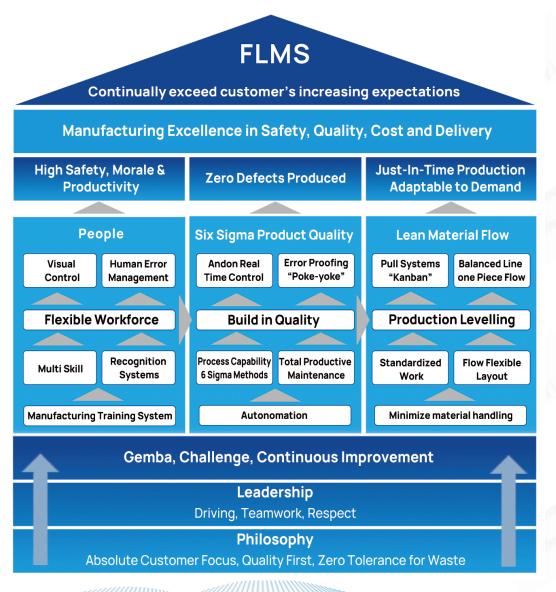


•				Never
	Built-in Qualit	y to Meet Customer	's Needs	
		Assurance of Manufacturing Quality	Built-in Optimal Quality	Design Assurance of Service Quali
NPI / APQP		Mass Pro	duction	RMA / Warranty
Planning	Merie		Mene	Meyer
Res	search & Developmen	it		
	Production En			
		Manuf	acture	
				After Service
	Promotion of Cons	istent Quality Assur	ance Activities	
<b>+</b>		<b>†</b>		<b>†</b>
Quality Control System of Design	Quality Control System of Manufacture			Quality Control Evaluation System
<ul> <li>QFD</li> <li>Critical Characteristic, Special Characteristics</li> <li>Tolerance Chain Design</li> <li>FMEA, FTA</li> <li>Design Validation</li> <li>Design Review</li> </ul>	<ul> <li>Parameter design</li> <li>Process FMEA</li> <li>Process Capability Stu</li> <li>Automatic Inspection,</li> <li>Poka Yoke / Error Proc</li> <li>Measurement System Analysis</li> </ul>	<ul> <li>Control Plan</li> </ul>	Management • Cation • Cation	C diagnosis Quality assurance Meeting Quality Auditing Improvement deeting
	13, 00			

# **Auto BU Manufacturing System (FLMS)**







# **Manufacturing Excellence**



- Apply the **lean manufacturing practices** to all production lines, including automotive, diode laser ones and laser optics business
- Absolute customer focus, zero tolerance of waste, and continuous improvement philosophy
- Significantly reduced cycle time, improved manufacturing efficiency, and lowered RMA yield and manufacturing cost.
- Adopting automation and advanced production management system
- **SOP** of the first LiDAR transmitter project with an international automotive tier 1 customer
- IATF 16949 certified and VDA 6.3 audited





# **Manufacturing Capacity**













**High Volume Production Capability of High-Power Diode Lasers** 

# **Manufacturing Capacity**





Monthly Micro Optics Manufacturing Capacity > 2 million pcs

### Global Facility/Capacity Expansion - China





Focuslight HQ, Xi'an, China

13787m<sup>2</sup> facility with 3710m<sup>2</sup> clean room space for **diode laser components & automotive** 

LiDAR Tx module production lines



Shaoguan, China

A new facility of ~15,000 m<sup>2</sup> focused on medical and health application solutions is being constructed



Hefei, China

A new facility of ~25,000 m<sup>2</sup> focused on pan-semiconductor application solutions will be constructed.



Haining, China
UV-LLO and UV-SLA
systems being fully
deliverable from here

### Dongguan, China

Total 65,000m<sup>2</sup> of building to be constructed. #1 and #3 buildings with ~6000 m<sup>2</sup> of clean room space has started operating in September 2022. Monthly micro-optics manufacturing capacity > 2million pcs

Focuslight Public Information 28

# Global Facility/Capacity Expansion – Europe & USA FUCUSLIGHT

Dublin, Ireland
EMEA Sales office and
R&D staff being important
parts of our global presence



St. Petersburg, Russia

**R&D office** with scientists supporting the R&D projects



Tinder

Tinder

Tinder

Tinder

Tinder

Tinder

Tinder

Tinder

Silicon Valley, USA

The new innovation lab has

been set up with our Chief

Scientist working here

Americas Sales Office being an important part of our global presence

**Dortmund, Germany** 

13000m² facility with 2870m² production area

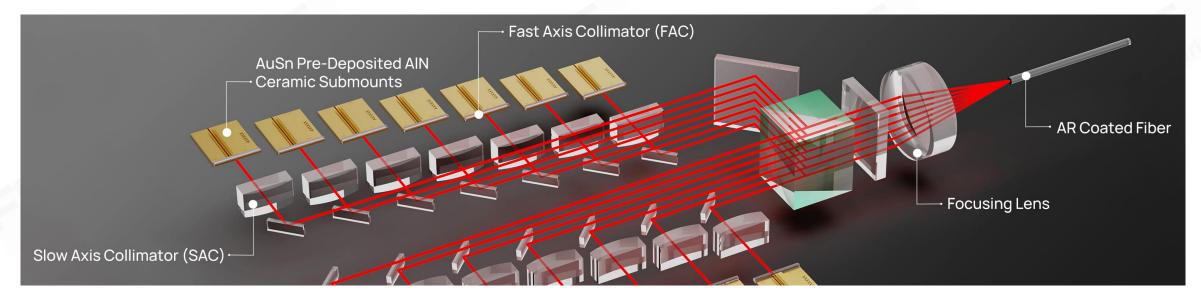
Extension of high-volume micro-optics wafer production line

(FAC /SAC) with manufacturing space increased by 150%

Expansion of UV laboratory finished by Q2 2022

# **Applications – Fiber Laser Pumping**

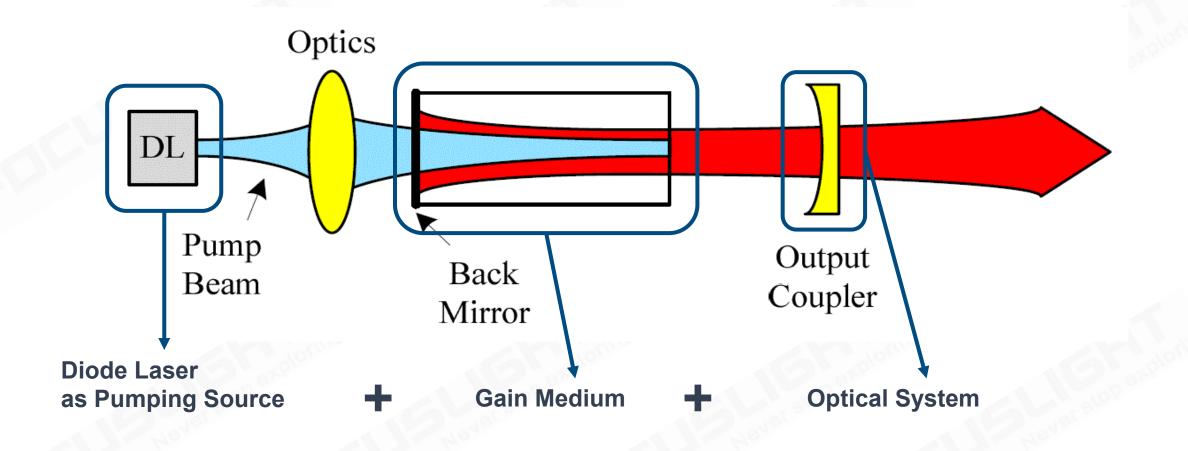




- AuSn pre-deposited ceramic substrates stable and reliable thanks to the high thermal conductivity
  and suitable thermal expansion coefficient;
- Fast axis collimators (FAC) and slow axis collimators (SAC) fundamental and efficient solutions for shaping the beam emitted by the pumping sources;
- Focusing lenses coupling the collimated laser beam precisely into the output fiber;
- Optically coated fiber attached to the pumping sources transmitting the laser energy to the gain medium, enabling the function output of the fiber laser module.

# **Applications – Solid State Laser Pumping**





Diode Laser: 

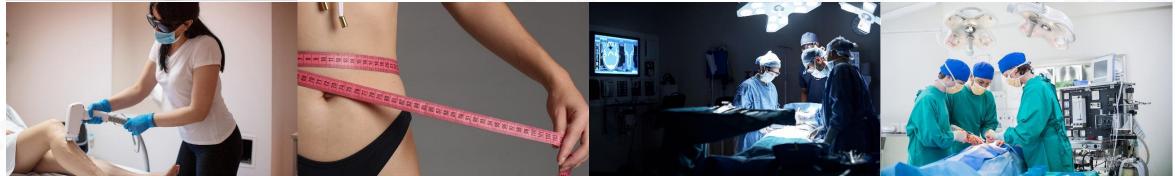
→ Footprint 
→ Reliability 
→ Efficiency 
→ Cost

### **Application – Health**





- Direct diode laser solutions and fiber coupled laser solutions for medical and aesthetic uses including laser hair removal, laser body sculpting, dental, surgery, laser fluorescein angiography (LFA) etc.
- Strong positioning in professional hair removal industry worldwide
- Fast growth (>300%) in consumer health solution and body sculpting laser modules
- Massive production project awarded from world-class home-use aesthetic equipment manufacturer



# **Applications – Cladding**



- Dlight ® high power direct diode laser systems integrate diode laser stack and precision micro optical systems into laser head directly.
- High output power and optimized spot configurations are specially designed for big area treatment applications with high throughput and high surface quality.







# **Applications – Imaging**



- IR Illumination
- IR Imaging
- Machine Vision



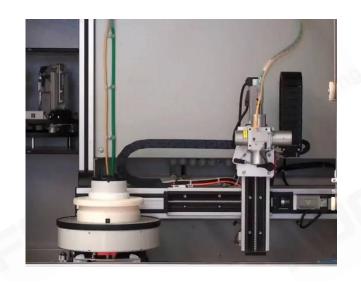


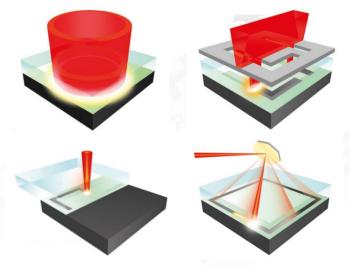


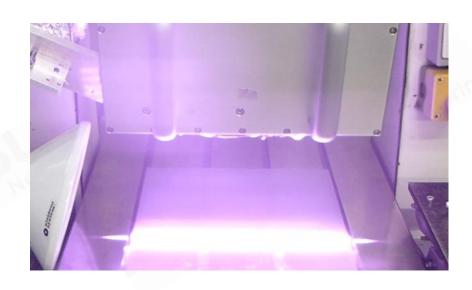
# **Applications – Welding**



- Laser transmission welding of thermoplastics in the wavelength range 808nm-980nm
- Simultaneous welding of thermoplastics with Focuslight Line Beam Technology
- Cutting, welding and soldering of metals
- Metal surface finishing with Focuslight Line Beam Technology
- Corrosion- and abrasion-resistant hard metal coatings on steel





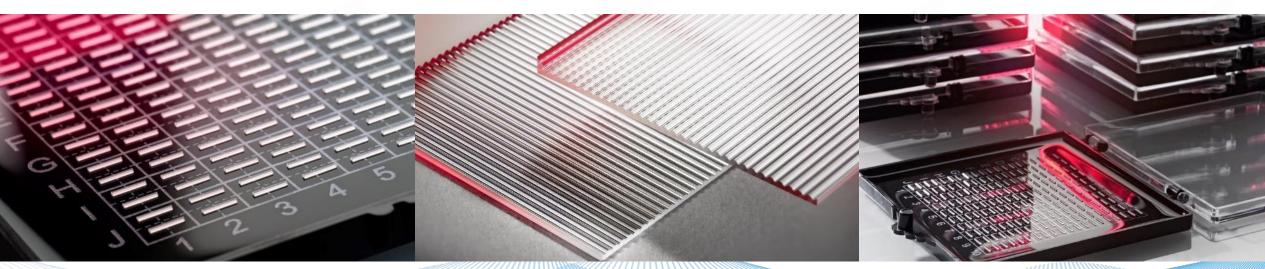


# **Applications – Laser Optics**

FOCUSLIGHT

Never stop exploring

- Fast axis collimation (FAC)
- Slow axis collimation (SAC and SAC arrays)
- Beam transformation system (BTS)
- Blue optics
- Customized optics
- Contract assembly
- Design studies



# **Applications – Display**



- Several tens of beam shapers (plasma display pixel structuring)
- Several green 100 mm line beam systems (laser lift-off)
- > 600 mm UV line beam production system (laser lift-off)



This graphic shows the laser lift off process.

### Pre-production stage:

- Laser-induced thermal imaging process (LITI) with IR diode lasers
- Thermal optimization of TCO layers with Focuslight Line Beam Technology
- Low-temperature polysilicon annealing (LTPS) for AMOLED and high-resolution LCDs

### **Applications – Coating**



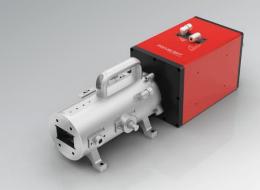
- vRTP (very Rapid Thermal Processing) of functional coatings with Focuslight Line Beam Technology:
- Large-scale, energy-efficient and precisely controlled processing
- ... for a large variety of substrate materials (metal, glass, polymer, paper etc.)
- ... for a large variety of processes (annealing, crystallization, drying, sintering etc.)
- ... for a large variety of coating materials (semiconductors, metals, TCOs etc.)

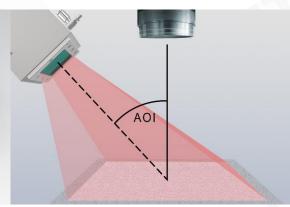


### **Application – Semiconductor**







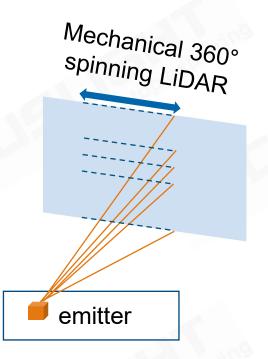


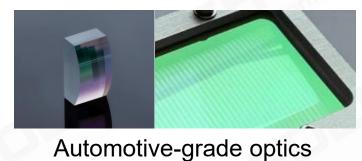


- Beam homogenization technology powers
   lithography illumination system – key optical component in steppers
- > 15 years supply to the major manufacturer of semiconductor lithography tools
- Laser system solutions
   with high power density
   and different beam
   profiles, designed for
   various laser-based
   wafer annealing, e.g.
   DSA, IGBT backside
   annealing, and SiC
   annealing
- Off-axis beam shaping technology powers laser surface treatment as well as surface inspection
- Typically used in solar cell industry
- Beam shaping on UV solid state laser, 30000:1 aspect ration is achievable
- Up to 1000 mm long UV Line generation system enabling
   OLED laser lift-off process
- Next generation LTPS solidstate laser annealing process.

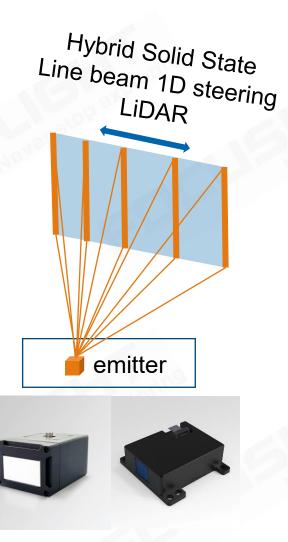
# **Application – Automotive LiDAR**





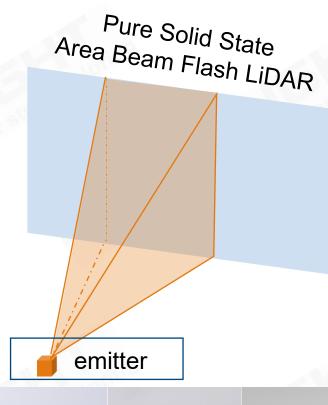


and subassembly





Line Beam Transmitter Modules





Flash Transmitter Modules

### **Sales Network**





- Worldwide established distributors
- Direct sales offices in China, Ireland and US
- Manufacturing site in Xi'an, Dortmund, Dongguan and Haining

### Summary





- Diode laser light source leader and beam shaping expert
- One stop source from active devices to passive optics, from components to modules to application subassemblies
- Total solution, versatile customization service and field service provider
- Strong RDE capability, high volume production capacity and low-cost manufacturing
- Strong IP position in diode lasers and laser optics
- Financially healthy and strong financial backing from investors for long term growth



• Your committed and reliable long-term partner in diode lasers and laser optics





